

Maitland expands with partner hire

Maitland, the international professional services firm, today announces the appointment of former Cains' lawyer Daniel Mackelden as a partner in its London office.

Mackelden most recently headed up the London office of offshore law firm Cains and joins Maitland as a partner in its legal advisory team. He has over 15 years' experience as a cross-border corporate, banking and finance lawyer. Prior to Cains he worked at Walkers and originally trained and qualified at Linklaters. As well as continuing with fee-earning, his new role will include working across Maitland's private client, corporate and commercial and investments funds practice groups to strengthen ties with existing and new high-value clients.

This key partner appointment reflects the growing competition among offshore firms to differentiate themselves within the current regulatory environment. High-net-worth individuals and families welcome not only the offshore expertise that Maitland has to offer but also its ability to execute an international service across the full wealth management cycle in fiduciary services, asset management and fund administration. Similarly, fund managers appreciate an end-to-end service, from lawyers advising on fund structure and domiciliation through to related administration services. Maitland is one of the few legal and fiduciary firms with a proven ability to operate both on and offshore and will be making similar strategic hires in the months to come to enhance this unique proposition.

Daniel Mackelden, partner commented: "I am delighted to have joined such a talented international team of lawyers, tax specialists and accountants. Maitland is well placed to provide a first-class service, drawing upon its combined cross-border knowledge and experience as an integrated team. Not only can Maitland provide advice on the set-up and structure of investment funds and other wealth management vehicles, but they also provide specialist administration services which is unique in the offshore world. This provides clients with end-to-end solutions and single points of contact at the firm."

Commenting on this announcement Steve Georgala, managing director of Maitland, said: "We have undertaken an extensive executive search which generated a very strong list of candidates. Daniel is an experienced international lawyer with an excellent track record in business development and personal attributes to work with the team of talented partners and associates across our business areas to continue its success and growth plans."

Ranked as Top 20 Offshore Firm and short listed Offshore Law Firm, *The Lawyer*
Short listed Law Firm of the year, *Spear's Wealth Management Awards*
Awarded Nelson Mandela Children's Fund Lifetime Founder Club Membership

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NOTES TO EDITORS

Daniel Mackelden - Pen sketch

Daniel is an experienced corporate and banking and finance lawyer.

Qualifications

Solicitor of Supreme Court of the Eastern Caribbean (BVI), 2003

Solicitor of Hong Kong Special Administrative Region, 1997 (currently non-practising)

Solicitor of Supreme Court of England & Wales, 1996

College of Law, Guildford, UK, 1994

Queens' College, Cambridge University, MA (Law) 1990-1993

Professional experience

Cains, Departmental Director and Head of London office (2005 to 2010)

Walkers, Senior Associate, BVI and London (2002 – 2004)

Practice areas: banking and finance and investment funds.

Platypus Group, General Counsel, Sydney (2000 – 2002)

Responsible for all legal issues affecting the company.

Linklaters, Solicitor, London, Hong Kong and Tokyo (1994 - 2000)

Practice Areas – Project Finance and Banking

MAITLAND

Maitland provides services to both institutions and private clients, particularly family and owner managed businesses, devising and implementing strategies and solutions for the creation, preservation and management of its clients' wealth and commercial success.

Maitland employs over 550 staff and has a network of 12 offices across Europe, South Africa and the Caribbean.

From its beginnings in 1976 in legal advice and trust management, it now provides services through its four operating businesses:

- Maitland's legal advisory division serves an international client base throughout Europe and the rest of the world. We are a leading provider of cross-border corporate, tax and wealth management solutions to international businesses, families and high net worth individuals.
- Maitland's asset management division is focussed on managing the wealth of private clients through a range of tailored investment solutions. We offer investment consultancy services, portfolio management services and a suite of multi-manager and multi-asset class funds dedicated to the protection and growth of our client's wealth for current and future generations.
- Maitland's fund services division is a leading, independent specialist providing automated and integrated front, middle and back-office administration services to alternative and traditional funds. Clients, ranging from institutional asset managers to high net worth individuals, outsource to Maitland to reduce technology investment and operational risk, and to focus resources on asset generation and portfolio management. **Maitland has over \$70 billion international assets under administration.**
- Maitland's trust and corporate services division provides sophisticated and personalised management, accounting and administration services to corporate and private clients involved with companies, trusts, investment management and private equity structures across multiple jurisdictions. We offer a full spectrum of local and international estate planning and related administration services.

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