

Why is Maitland different?

Maitland pushes boundaries and challenges convention to provide leading international wealth services. Our pioneering approach drives us to discover the best possible cross-border solutions for each of our institutional, corporate and private clients. It's what we've done for over 30 years.

Ranked 2nd fastest growing hedge fund administrator globally, HFMweek.com, 2010

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Shortlisted as Top 25 Trust Companies, Private Client Practitioner, 2010

Shortlisted as Law Firm of the Year, Spears Wealth Management, 2009

Ranked in Top 20 Offshore Firms, The Lawyer, 2009

Lifetime Founder Club Member of the Nelson Mandela Children's Fund (UK)

An international professional services firm

Maitland provides multi-jurisdictional legal, tax, fiduciary, investment and administration services to private, corporate and institutional clients. The firm was founded in Luxembourg in 1976 and now employs over 550 people in 11 offices across Europe, the Caribbean and South Africa. The firm is independent and privately owned by management and staff. Our approach is relationship-driven which is why many of our clients have been with us for decades.

We have an internal culture of co-operation and teamwork across practice groups and jurisdictions to ensure an integrated service to our clients.

Our services

Legal services

Maitland serves an international client base providing legal advice of the highest quality to blue-chip corporations and multinationals, as well as high-net-worth individuals and families.

Our lawyers work creatively across jurisdictions to provide solutions for families and family offices, trusts, foundations and corporations.

They are highly qualified and innovative professionals, many of whom are multilingual and qualified in various jurisdictions.

Our areas of specialisation include private client; international corporate tax planning; corporate and commercial and banking and finance.

Fiduciary services

Maitland provides sophisticated and personalised management and administration services to private clients, companies, trusts and investment structures. This includes the full spectrum of local and international fiduciary services: wills drafting, estate planning, and the formation and administration of estates, trusts and companies, as well as advice on these matters. Our trust and company administrators have access to in-house legal, tax and wealth management advisers, many of whom have more than 20 years of practical experience.

Investment services

Maitland offers a range of sophisticated and flexible investment services tailored to suit the individual needs and requirements of private clients and family offices. We offer independent investment reporting and consulting and for clients

who prefer the simplicity of a fund-based solution we offer a range of multi-asset and multi-manager investment fund products branded under the name Constantia.

Fund services

We have an overview of the fund industry that few can match. Our teams deliver pragmatic solutions which range from the advisory aspects of setting up and operating a fund right through to its administration and reporting.

We offer automated and integrated front, middle and back-office administration services to fund managers, with a focus on institutional asset managers and alternative funds. Clients outsource to Maitland to access a platform for product construction and innovation, to reduce technology investment and operational risk, and to focus resources on fund management and client service activities.

Maitland has provided independent third-party fund administration services since 1998 and now serves more than 80 institutional clients worldwide representing over \$125 billion in assets under administration.

Intimate & International

Will Maitland have the right solution for me?

We specialise in complex cross-border solutions. An international team of highly qualified and innovative people bring unrivalled expertise in cross-border work and a complete understanding of multiple jurisdictions. Yes, we're global, but the focus of our business is simple. It's you.

maitlandgroup.com



Our history

Maitland was founded in 1976 in Luxembourg by the late former Chairman Eric Pfaff to provide offshore legal and tax advisory services to private and corporate clients.

The Luxembourg office grew rapidly and further expansion began in 1982 with the acquisition of a fiduciary business in Geneva. Driven by our clients' needs, we continued to expand in Europe and internationally throughout the eighties and nineties. As the complexity of services grew, the firm was organised into Legal Advisory and Trust & Corporate Services. In the early nineties, client demand grew for Maitland to provide Wealth Management services.

Simultaneously, we found clients asked increasingly for fund services, such as structuring, reporting and administration services for investment funds and we developed our Fund Services business, which led to the adoption of the international SunGard administration platform in 2005.

In 2010 the firm was re-organised to remove the divisional structure and deliver services to private, corporate or institutional clients with one point of contact for each client.

Our philosophy

Many of the original clients that Maitland serviced over 30 years ago still form an important part of our client base today.

We attribute this to our ability to innovate, challenge conventional thinking and provide the solutions that meet their needs. We recruit the best people in their fields who are guided by our internal values of: Tenacious, Committed, United and Pioneering.

For further information on Maitland please visit our website at maitlandgroup.com

