

Panoptes (Private Client Portfolio Reporting)

Maitland's private client portfolio reporting service is ideally suited to families with multiple investment managers and custodian bankers, providing a single platform for the consolidation and analysis of investment portfolio information across multiple asset classes.

As a family's wealth grows, so does the need for a consolidated investment portfolio reporting service which provides a summarised view of the family's investible assets across the globe.

In an effort to achieve portfolio diversification, investments are often split between a number of underlying managers. This diversification leads to inefficient reporting as a result of having to consolidate multiple investment manager reports in order to view the total portfolio.

What do we offer?

Maitland combines their private client investment management experience with internationally recognised industry systems to provide private clients with useful and insightful reporting which focuses on adding value to the investment review process.

Our platform enables us to monitor each individual manager on a position level basis, and to consolidate this information into a top level family account. Using this information, the family is able to conduct individual investment manager performance and allocation reviews, whilst also monitoring the total portfolio performance and asset allocation to ensure that the total portfolio remains aligned with the family's objectives.

Technology makes it possible

Maitland uses SunGard's Asset Arena Investment Accounting platform which is the industry's most trusted investment accounting and reporting solution. Asset Arena processes over \$20 trillion in assets across some 50 000 portfolios in more than 30 countries and manages assets for two thirds of the top 40 asset managers worldwide.

Maitland currently administers private client and institutional assets in excess of \$125 billion.

What is our value add?

Our offering includes the monthly preparation of basic valuation reports for each of the manager accounts in addition to the consolidated investment account.

We believe that most of the value-add in our service offering is related to the analytical review of the consolidated portfolio and individual manager accounts.

Our aim is to provide clients with a value-added reporting solution which enables them to make informed decisions regarding their future investment portfolio allocations and strategy.

Using our analytical systems we interrogate the investment portfolio data to provide a summarised analysis of the total portfolio and each manager's segregated account.

Our analytical review would typically include the following reports, sent on a quarterly basis;

- Portfolio valuation
- Transactional detail
- Balance sheet and income statement
- Asset, geographic and currency allocation charts
- Performance versus benchmark analysis (for both the consolidated account and the individual managers)
- Performance attribution analysis
- Portfolio expense analysis
- Value at risk per mandate (for listed and traded instruments); and
- Shock event analysis per mandate (for listed and traded instruments).

The frequency of report distribution will be agreed upon with the client.

Timeless & Pioneering

Will Maitland protect my future?

Through our innovative approach to creating bespoke investment solutions we strive to preserve your capital, while pursuing positive returns even through bear markets and market crises. We achieve this through the use of multi-manager portfolios, applying a rigorous and disciplined investment process.

It's a pioneering method that achieves our sole aim: the preservation and growth of your wealth.

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Flexible reporting

The benefit of maintaining the full accounting records of the investment portfolio on a specialised administration system is that we are able to interrogate the data in many different ways and can therefore offer a flexible reporting solution.

We are able to customise a reporting solution to suit each client's needs. If the client is concerned about specific areas of the portfolio, we are able to provide a more detailed analysis on the areas of concern in order to provide a sound basis for decision making.

In addition, if we are able to activate SWIFT messaging with all of the portfolio's custodian bankers, we are able to offer clients online access to their consolidated portfolios with updated valuations as at close of business the previous day.

Other services

In addition to the ongoing reporting service provided to the client, we are available on an ad-hoc consultancy basis to assist with any queries relevant to the portfolio. These may include, but are not limited to;

- Development / review of investment strategy
- Constructing appropriate benchmarks for managers
- Providing detailed feedback on manager performance relative to benchmarks
- Reviewing investment proposals
- Attending manager report backs and/or beauty parades
- Negotiating terms with investment service providers.

Governance and data protection

We treat client data and information with the utmost care. Portfolios are segregated on our system by reporting groups and a strict access control system is in place to ensure that only those staff members who are actively involved in a client's affairs have access to their reporting group.

We have comprehensive offsite disaster recovery facilities with all files backed up daily to this location.

About Maitland

Maitland is a privately owned, international firm providing wealth services to both private and institutional clients.

We provide the highest levels of expertise and competence and work in a way that is uniquely personal, proactive and responsive.

We work with our clients and not just for them, from offices in the British Virgin Islands, Cape Town, Dublin, Durban, Geneva, Isle of Man, Johannesburg, London, Luxembourg, Malta and Monaco. Maitland is one of the few wealth services groups with the breadth of knowledge and insight to create integrated, comprehensive global solutions.

Key contacts

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