

## Into Africa

Maitland has extensive experience in assisting individuals, companies and funds in structuring and implementing complex investments into Africa. Our firm was founded on advising companies, individuals and families in relation to investments or operations outside their home jurisdiction, and Africa is no exception.

Our lawyers work creatively across jurisdictions to provide solutions for families and family offices, trusts, foundations and corporations.

### What can Maitland do for me as a corporate client?

Our approach is to offer relevant and practical advice which results in integrated solutions to the difficulties in investing across borders.

For some decades now, we have been involved in a number of high-value and complex international transactions, involving both listed and unlisted companies, in relation to business and investment in Africa. We add value by combining our expertise in particular jurisdictions with a holistic approach that reconciles the potentially conflicting issues that can arise between different countries.

Where we do not have specific expertise in a particular African country we are well practiced in obtaining pertinent advice from local advisers so as to achieve the commercial objectives. This is supplemented by our access to long-standing, high-level contacts in a number of African countries.

Our African experience is further enhanced through board positions with offshore companies that have operating subsidiaries in a number of African countries.

### Types of services

Our corporate advisory services cover the full range of corporate transactions. These include listings, buy-backs, joint ventures, mergers and acquisitions, commercial agreements, exchange control advice and dispute resolution.

We have provided these services in relation to operations in Angola and the Central African Republic, mining projects and the sale of shares in property-holding companies in Mozambique, mining ventures in the DRC and Zambia, and the statutory, regulatory and political implications of operating there, and the acquisition of interests in private businesses operating in Nigeria, Gabon, Ghana and the DRC.

Maitland's tax team regularly provides structuring and tax advice across a broad spectrum of international corporate tax issues relevant to investments in Africa, including the DRC, Ghana, Tanzania, Botswana, Namibia and South Africa.

### What can Maitland do for my investment fund?

We advise investment funds and private equity funds wishing to invest into Africa, be these South African, SADC or pan-African investments.

In many instances, the management team is based in South Africa with parallel fund structures in South Africa and an offshore jurisdiction. Our advice is tailored to match the objectives of the promoters, the investors, and the fund and its management.

We not only give advice on the structure, operation and domicile of an investment fund but can also set it up, list it and administer it for you.

We can further advise on, and structure, manager compensation and incentivisation packages.

### Private equity

We are well positioned to structure and implement private equity investments from and into a wide variety of jurisdictions.

Your fund may be in Mauritius, Luxembourg or the Caribbean, and your target investments in any number of different African locations. We have the ability to marry the potentially conflicting elements of any such investment and propose a structure that takes into account the fund's investment, commercial, funding and tax requirements.

Our tax team will help you pinpoint the most appropriate investment vehicle in light of your worldwide structure and your home country's tax system. They will also identify any potential liability for tax and provide advice as to how this liability can be mitigated. They will engineer tax-efficient mechanisms to introduce capital or assets into your investment entity, as well as to repatriate profits from the investment jurisdiction to your home country.

### Proactive & Circumspect

#### Will Maitland come to me with new ideas?

Our clients have come to expect it. Many of them have been with us for decades, and the relationships are still as fresh as the day we met. That's because we are continually re-invigorating their strategies and solutions with new perspectives and approaches. We look at their affairs from every angle.

This ensures continued commercial success as well as the creation, preservation and management of their wealth.

It's not just about having the ideas – we make them happen.

[maitlandgroup.com](http://maitlandgroup.com)



Once the structure is ready, our corporate team can put together and complete the transactions necessary to get the investment in place.

### **Our clients**

Our prestigious client base includes E Oppenheimer & Son, AngloGold Ashanti, De Beers, Mondi, Pangea Diamondfields, Strata, Nampak and Zambia Copper Investments.

### **About Maitland**

We are a privately owned, international firm providing wealth services to both private and institutional clients. We employ over 550 legal, financial, tax and fund professionals who work with our clients and not just for them, from offices in the British Virgin Islands, Cape Town, Dublin, Durban, Geneva, Isle of Man, Johannesburg, London, Luxembourg, Malta and Monaco. Maitland is one of the few wealth services groups with the breadth of knowledge and insight to create integrated, comprehensive global solutions.

### **Key contacts**

#### **Corporate and commercial**

**Rupert Weber**

Tel: +44 (0)20 3077 1270

[rupert.weber@maitlandgroup.com](mailto:rupert.weber@maitlandgroup.com)

#### **Investment funds**

**Vanessa Molloy**

Tel: +352 263 868 614

[vanessa.molloy@maitlandgroup.com](mailto:vanessa.molloy@maitlandgroup.com)

#### **International corporate tax**

**Andrew Knight**

Tel: +352 263 868 608

[andrew.knight@maitlandgroup.com](mailto:andrew.knight@maitlandgroup.com)

For further information on Maitland please visit our website at [maitlandgroup.com](http://maitlandgroup.com)

